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## Application

### Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

### Application Details

[Print to PDF](#) | [Release for Review](#) | [Negotiation](#) | [Annotations\(0\)](#) | [Versions](#) | [Feedback](#) | [Withdraw](#)

### 365549 - Empower Rural Iowa Emergency Broadband Expansion Program (NOFA #003)

### 368074 - Rural Luana and Postville Fiber to the Home Expansion

### Broadband Grant Program - Empower Rural Iowa

Status: Submitted  
 Signature: David Byers  
 Submitted Date: 2020-08-05 01:35:57  
 Submitted By: Steven Lane Hanson

### Applicant Information

#### Project Officer

AnA User Id STEVEHANSONNEIT@IOWAID  
 First Name\* Steven Lane Hanson  
First Name Middle Name Last Name

Title:  
 Email:\* shanson@neitel.com

Address:\* 800 S. Main St.  
 PO Box 835  
 800 S. Main St., PO Box 835  
 City\* Monona Iowa 52159  
City State/Province Postal Code/Zip

Phone:\* 563-539-2122  
Phone Ext.

Program Area of Interest\* Broadband Grant Program - Empower Rural Iowa

Fax:  
 Agency Office of The Chief Information Officer

#### Organization Information

Organization Name:\* Northeast Iowa Telephone Company  
 Organization Type:\* Private

DUNS:  
 Organization Website:  
 Address: 800 S. Main St.  
 PO Box 835  
 800 S. Main St., PO Box 835  
 Monona Iowa 52159  
City State/Province Postal Code/Zip  
 Phone: 563-539-2122  
Ext.

Fax:  
 Benefactor  
 Vendor Number

### Cover Sheet-General Information

#### Authorized Official

Name\* David Byers  
 Title\* Secretary/COO  
 Organization\* NEIT Services, LLC  
If you are an individual, please provide your First and Last Name.  
 Address\* 800 S Main Street

City/State/Zip\* Monona Iowa 52159  
City State Zip

Telephone Number\* 563-539-2122  
 E-Mail\* dabyers@neitel.com

#### Fiscal Officer/Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

**Name\*** David Byers  
**Title** Secretary/COO  
**Organization** NEIT Services, LLC  
**Address** 800 S Main Street  
  
**City/State/Zip** Monona Iowa 52159  
City State Zip  
**Telephone Number** 563-539-2122  
**E-Mail** [dabyers@neitel.com](mailto:dabyers@neitel.com)  
**County(ies) Participating, Involved, or Affected by this Proposal\*** Allamakee County, Clayton County  
**Congressional District(s) Involved or Affected by this Proposal\*** 1st - Rep. Abby Finkenauer (D)  
[Congressional Map](#)  
**Iowa Senate District(s) Involved or Affected by this Proposal\*** 28  
[District Map](#)  
**Iowa House District(s) Involved or Affected by this Proposal\*** 55, 56  
[District Map](#)

### Business Organization - NOFA #003

**Business Legal Name\*** NEIT Services, LLC  
**Mailing Address**  
**Street \*** 800 S. Main Street  
**City\*** Monona  
**State\*** IA  
**Zip\*** 52129  
**Alternate Mailing Address (used for warrants and/or payments)**  
**Alternate Street**  
**Alternate City**  
**Alternate State**  
**Alternate Zip**

### Additional Information

**\*** [NEIT Corporate Structure.pdf](#)  
*Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.*  
**Communication Service Provider\*** Yes

### Executive Project Summary NOFA #003

*This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of this NOFA #3. Please explain why CARES Act funds are necessary for the Project to proceed and how the Project will or will not proceed if the requested funds are not ultimately Awarded. Finally, please explain the current status of the Project, including the phase it is in, such as pre-planning, planning, or that building has commenced.*

**Executive Project Summary\*** [NEIT - Executive Project Summary.pdf](#)  
*The section requires Applicant to affirm whether or not CARES Act funds are necessary for the Project to proceed.*  
**Are CARES Act Funds necessary for the Project to proceed?\*** Yes

*This section requires an Applicant to describe how the Project will or will not proceed if CARES Act funds requested are not ultimately awarded.*

**Describe how the Project will or will not proceed if CARES Act funds requested** NEIT Services, LLC currently offers service within the City Limits of Postville, due

are not ultimately awarded.\*

to the high cost to serve more rural areas it is not financially viable without additional financial resources. The CARES Act program will allow NEIT to utilize their existing facilities and expand to a greater number of rural customers that would not have been considered without this program.

Applicant certifies project completion dates as follows (select N/A if the Application does not include an Infrastructure component). For infrastructure projects, first 50% completion must be on or before December 30, 2020. The remaining 50% must be completed no later than July 1, 2021.

Infrastructure Completion Date Certification\* Yes

Applicant certifies project completion dates as follows (select N/A if the Application does not include an Adoption component). For adoption projects, completion date must be on or before December 1, 2020.

Adoption Project Date Certification\* Not Applicable

Infrastructure Projects must be completed as soon as possible, but by no later than the deadlines set forth in Section 1.3 (Project Period/Contract Term). Applicants must certify that no portion of the proposed Infrastructure Project has already commenced construction or build out and that no portion of the proposed Infrastructure Project is related to existing Broadband expansion commitments or expenses that have been or will be reimbursed under any federal program or been awarded funding from. If your Project contains no Infrastructure Projects as defined in NOFA Section 1.1.1, answer N/A.

Certification that Infrastructure Project conforms with the statement above.\* Yes

For Projects with an adoption component, Applicant certifies that reasonable efforts will be taken to ensure Broadband subscription discounts are only made to Non-Adopters who meet the criteria set forth in NOFA #003 Section 1.4.8.1 and 1.4.8.2 concerning participation in the Lifeline Program and otherwise reasonably lack the ability to adopt 25/3 broadband without a subscription discount in connection with the COVID-19 public health disaster emergency.

Adoption Certification\* Not Applicable

## Demonstrated Experience NOFA #003

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #003; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #003; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.

Demonstrated Experience\* [Demonstration of Experience - NEIT Final.pdf](#)

## References

Name	Valerie O. Reinke - Allamakee ED
Telephone Number	563-568-2624
Name	Tim Dugger - Postville School District
Telephone Number	563-864-7651
Name	Collin Stubs
Telephone Number	877-220-6664

## Minority Impact Statement

### Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique POSITIVE IMPACT on minority persons. \*

Yes

If YES, describe the positive impact expected from this project

The proposed City of Postville and rural Luana FTTH Project will positively impact minority persons by enhancing broadband speeds in unserved areas of Allamakee and Clayton County.

Indicate the group(s) positively impacted.

Women, Person/s with a Disability, Blacks, Latinos, Asians

### Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique NEGATIVE IMPACT on minority persons. \*

No

If YES, describe the negative impact

expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s) negatively impacted.

### Question # 3

3. The proposed grant project programs or policies are NOT EXPECTED TO HAVE A DISPROPORTIONATE OR UNIQUE IMPACT on minority persons. \*

Yes

If YES, present the rationale for determining no impact.

NEIT plans to service all customers within the projection area.

### Certification

I hereby certify that the information on this form is complete and accurate, to the best of my knowledge.\*

Yes

Name of Person Submitting Certification.\*

David Byers

Title of Person Submitting Certification\*

Secretary/COO

## Broadband Grants Core Application CARES Version - Exhibits B, B.1,C, C.1, and D

*Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA #003.*

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1.5 of the NOFA #003, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 1.25.4 of the NOFA #003.

**NOTE:** Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #003.

Full Unredacted Copy\*

[Broadband\\_Grants\\_Core\\_Application\\_NOFA003 - NEIT Final.xlsm](#)

Core Application Forms Exhibits B-D  
(Public Redacted Copy)

*Note: If you need additional space to answer any of the below questions, please upload supplemental materials to the appropriate section of the Iowa Grants System ("Overflow Materials").*

Exhibit C Overflow Materials

Exhibit C.1 Overflow Materials

*In addition, in connection with any of the following factors, Applicants may provide evidence of need in support of their Project by uploading materials through the Iowa Grants System, which materials demonstrate how communities, households, businesses, schools, or hospitals are hindered in their ability to respond to the challenges of COVID-19 due to a lack of at least 25/3 Broadband ("Supplemental Materials of Need"). Such evidence, by way of example only, may include letters signed and endorsed by community officials, including but not limited to the mayor, city administrator, county supervisor, superintendent, hospital administrator, etc.*

Supplemental Materials of Need 3A.1.2

[Letters of Support - Final.pdf](#)

Supplemental Materials of Need 3B.1.2

## Broadband Grants Program Grant Agreement - Exhibit E

Exceptions to Broadband Grants  
Program Grant Agreement\*

[exhibit\\_e\\_-\\_broadband\\_grants\\_program\\_grant\\_agreement\\_including\\_required\\_federal\\_provisions\\_nofa003\\_1.pdf](#)

## Certification, Authorization, and Release of Information-Exhibit F

Certification/Acknowledgements &  
Authorization to Release Information  
Letter\*

[NEIT Exhibit f - certification authorization and release of information nofa 003 - Executed.pdf](#)

**Form 22 - Exhibit G**

Form 22 (Public)\*

[NEIT Exhibit g - request for confidentiality - Executed.pdf](#)**Prior Funding Statement-Exhibit L**

Prior Funding Statement- Exhibit L \*

[NETI - Exhibit I - prior funding statement nofa 003 - Executed.pdf](#)**Project Budget**

Category	Description	Total Estimated Cost \$ (Exhibit D)	Requested Grant Support % (up to 50%)	Grant Request (Est. Cost * Request %)
Conduit		\$0.00	50.0	\$0.00
Fiber/Copper	Cost Per Foot and Unit Count	\$203,840.00	50.0	\$101,920.00
OSP Engineering	Cost Per Foot and Unit Count	\$56,448.00	50.0	\$28,224.00
Design Engineering	Hour Rate and Quantity	\$282.00	50.0	\$141.00
Construction Mgmt.	Hour Rate and Quantity	\$9,120.00	50.0	\$4,560.00
Tower		\$0.00	0	\$0.00
Antenna		\$0.00	0	\$0.00
Boring		\$0.00	0	\$0.00
Trenching		\$0.00	0	\$0.00
Knifing	Cost Per Foot and Unit Count	\$173,264.00	50.0	\$86,632.00
Aerial Deployment/Make Ready		\$0.00	0	\$0.00
Outside Plant		\$0.00	0	\$0.00
Switching Equipment		\$0.00	0	\$0.00
Routing Equipment		\$0.00	0	\$0.00
Optical Equipment	Unit Cost and Quantity	\$16,295.40	50.0	\$8,147.70
Customer Premise Equipment	Unit Cost and Quantity	\$1,955.25	50.0	\$977.62
Other	Unit Cost and Quantity	\$1,419.00	50.0	\$709.50
<b>Totals</b>		<b>\$462,623.65</b>		<b>\$231,311.82</b>

**Adoption Project**

School District	Number of Adopters	Amount
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**Total Application Request**

<b>Total Application Request</b>	\$231,311.82
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**Request for Taxpayer Identification Number and Certification**

**Name (as shown on your income tax return)** NEIT Services, LLC

**Business name, if different from above**

**Check appropriate box:**

**Individual/Sole proprietor**

**C Corporation**

**S Corporation**

**Partnership**

**Trust/Estate**

Limited liability company

Yes

Enter the tax classification (C=corporation, S=S corporation, P=partnership)

Other

See instructions provided in the link at the top of this form

Other Description

Exemptions

See instructions in the link provided at the top of this form.

Exempt payee

Exempt payee code (if any)

Exemption from FATCA reporting code  
(if any)Address (number, street, and apt. or  
suite no.)

City

Iowa

State

Zip

List account number(s) here (optional)

Requester's name and address  
(optional)**Part 1 - Taxpayer Identification number (TIN)**

Social Security #

Employer Identification #

203269762

**PART 2 - Certification**

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below), and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Signature of U.S. person\*

David Byers

You must select yes to item 2 below (backup withholding) if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions provided in the link at the top of this form.

2. Backup Withholding\*

Not Applicable

Date Signed\*

08/05/2020

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